

Collections and Judgments CPE  
Catawba Valley Paralegal Association

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- Collections
  - Law (5 minutes)
    - Fair Debt Collections Act
    - North Carolina
  - Demands (10 minutes)
    - Magic words and required phrases
    - Prohibited practices
    - Practical experiences
  - Lawsuits (7 minutes)
    - Venue/division
    - Discovery
    - Other considerations
- Settlement options (7 minutes)
  - Settlements in general
  - Promissory note
  - Confession of judgment
- Judgments (15 minutes)
  - Life and renewal
  - Collecting on judgments
    - Individuals versus corporations
    - Notice of Rights
      - Service
      - Challenges
  - Writ of execution
  - Satisfaction of judgments
  - Transcribing a judgment
  - Fees
  - Post-judgment discovery
- Foreign judgments (7 minutes)
  - Laws of both states
  - Certified copy
  - Notice of Hearing
  - Affidavit
- Other related topics (time permitting)
  - Bad check collection statute (two form letters)
- Questions (10 minutes)